
AL SALMI
trust the flow
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About Us

Al Salmi is a dynamic and trusted B2B procurement and corporate solutions company dedicated to delivering reliable services to businesses across various industries.

We specialize in marine spare parts supply, general procurement, business brokerage, project management, and logistics solutions.

With a commitment to professionalism, quality, and operational excellence, Al Salmi supports companies by providing efficient sourcing, dependable supply chain management, and customized business solutions tailored to meet client requirements.

Our strong industry network, market expertise, and customer-focused approach allow us to deliver cost-effective solutions while maintaining the highest standards of service and reliability.



Our Vision

To become a leading regional provider of procurement, marine supply, and corporate support solutions recognized for trust, efficiency, and long-term business partnerships.

Our Mission

To provide high-quality procurement and supply solutions.
To support businesses with reliable logistics and operational services.
To create value through professionalism, integrity, and innovation.
To build strong and sustainable partnerships with clients and suppliers.

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Our Services & Product Portfolio

1- Marine Supply Services

Supporting vessels, ports, offshore operations, and marine contractors with reliable and timely deliveries.

Products & Services

Deck and engine stores
Marine safety equipment
Navigation and communication systems
Ship spare parts
Marine tools and consumables
Ropes, cables, and mooring equipment
Provision and bonded stores

Leading Marine Brands

- Jotron & Furuno
- Garmin Marine & Icom
- Sailor & VIKING Life-Saving Equipment
- Survitec
- Yokohama
- Wilhelmsen
- Alfa Laval
- Caterpillar Marine
- MAN Energy Solutions
- Cummins Marine



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2-Industrial Supply Solutions

We support oil & gas, manufacturing, construction, utilities, and heavy industries with specialized industrial products and equipment.

Products & Categories

Industrial tools and machinery
Pneumatic and hydraulic systems
Bearings and power transmission
Welding and fabrication equipment
Valves, fittings, and pipes
Electrical and automation components
Abrasives and cutting tools
Lubrication and maintenance products

Major Industrial Brands

- 3M Industrial & Parker Hannifin
- SKF & FAG
- Timken & Bosch Rexroth
- Emerson & Swagelok
- Spirax Sarco & Eaton
- Siemens & ABB & Schneider Electric
- Omron & Rockwell Automation & Mitsubishi Electric
- SMC & Festo
- Makita & DeWalt & Milwaukee Tool
- Lincoln Electric & ESAB
- Atlas Copco & Ingersoll Rand

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3-Office Supplies & Business Solutions

We provide a complete range of office supplies and workplace essentials to support businesses, government entities, educational institutions, and industrial organizations.

Products & Categories

- Office stationery and consumables
- Paper products and printing supplies
- Office furniture and ergonomic solutions
- Filing and storage systems
- Educational and presentation materials
- Pantry and facility supplies



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4.General Supply & Procurement Services

We offer comprehensive sourcing and procurement services for public and private sector projects.

Supply Categories

- Safety and PPE equipment
- Building materials
- Electrical and lighting products
- Cleaning and hygiene products
- Hospitality and catering supplies
- Tools and maintenance products
- Promotional and customized items



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5.Worldwide Logistics Services

We provide integrated logistics and supply chain solutions designed to move goods efficiently across international markets.

Our Logistics Capabilities

- International freight forwarding
- Air freight services
- Sea freight services
- Land transportation
- Customs clearance and documentation
- Warehousing and distribution
- Project cargo handling
- Door-to-door delivery
- Import and export consultancy
- Strategic Partners & Networks



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6.Business Brokerage & Commercial Facilitation

We help investors, entrepreneurs, and companies identify opportunities, establish partnerships, and facilitate successful business transactions.

Our Services Include

- Business matchmaking
- Commercial representation
- Supplier and buyer sourcing
- International trade facilitation
- Investment opportunity identification
- Tender and project collaboration
- Strategic partnership development
- Market entry and expansion support



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7. Project Management & Development Consultancy

Officially Approved by the Development Bank of Oman for Project Management and Business Creation Services.
We assist entrepreneurs, SMEs, and investors throughout the

Project lifecycle:

- Business idea development
- Feasibility studies
- Business plan preparation
- Project management and implementation
- Procurement strategy and sourcing
- Financial planning support
- Supplier and contractor coordination
- Growth and expansion advisory services



Why Choose Us?

- Comprehensive "One-Stop" Procurement & Supply Solutions.
- Reliable Global Sourcing Network.
- Trusted Partnerships with Leading International Brands.
- Fast and Efficient Worldwide Logistics Services.
- Specialized Experience in Industrial and Marine Sectors.
- Flexible and Customer-Centric Business Approach.
- Approved and Recognized for Project Management & Business Development Services.
- Commitment to Quality, Integrity, and Long-Term Partnerships.



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At Al Salmi for Business SPC, we believe that every challenge creates a new opportunity. In addition to our existing portfolio, we are always pleased to explore and support new business ideas, custom sourcing requests, innovative projects, and strategic partnerships. Whatever your requirement, our team is ready to deliver tailored solutions that drive your success.

"Your Trusted Partner for Procurement, Supply Chain, Logistics, and Business Growth — Connecting Opportunities Worldwide."

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